



True North

people=positive™

Newsletter

June 2009



Welcome to our latest edition of True North. We've been busy developing new products and growing our capability across our range of services.

Leadership is a common theme because it is core to our work in behaviour-based safety, high-performance teamwork and personal development programmes.

This year has seen us supporting a growing number of teams in their preparation to tender for large contracts and we have developed a number of specific tools to help them achieve peak performance in their bid presentations. In our next issue we'll be focusing more on this important area.

We would welcome any feedback from you on how we can continue to innovate to meet your current and future needs.

Rod Pashley
Managing Director

In this issue:

LEADERshift™ -
Modular leadership
development
programme

people=positive™ **Xplore**
'.. bringing issues to
life and helping
explore connections
between people.'

20th Birthday
Celebrations!

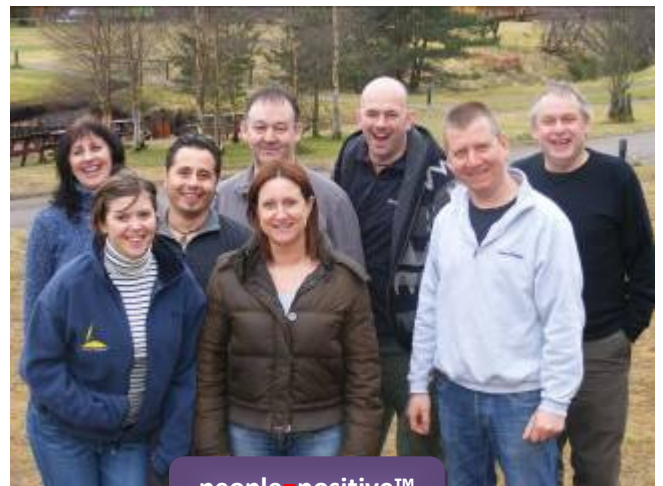
Rod's 20th
celebration project
trip to Ladakh

Xplore

David Napthine introduces **Xplore**, our new in-house division revealing another dimension to experiential learning. Already established and running for the past 3 years in the US side of our business, David will be leading the expansion of this product in the UK.

Follow the link to read more ...

<http://www.peoplepositive.com/What/Interaction.html>



people=positive™

Xplore Team

20th Birthday Celebrations!

On the 9th Feb 2009 people=positive™ passed a significant milestone in reaching 20 years of trading. We'd like to take this opportunity to thank all of our clients, consultants, friends and family who have supported us on the journey.

During the year we have several events planned to celebrate, the first of which was a dinner in Aviemore with our 'Big Team'. We'll be getting together on several occasions throughout the year and the climax will be a sponsored team trip to Ladakh to build accommodation for young monklets in a monastery.

For more info on this venture or to make a donation to the fundraising effort, please visit the webpage www.justgiving.com/peoplepositive



LEADER*shift*©

Do you have managers and team leaders in your organisation who want to make a **SHIFT** in their capability to **lead people** into higher performance?

Do you have leaders who would like to be much more effective in developing **high-performance relationships** with the people they lead and with those they influence through relationship management?

Do you have leaders who want to increase their capability in **managing performance and leading change**?

Then read more here <http://www.peoplepositive.com/What/Leadership-Dev.html> about this exciting new set of workshops . . .





Making it Stick . . .

If you have introduced change into your team or organisation, keep a **Change Diary** to track positive progress. Make this as visual as you can and encourage people to contribute photographs or articles with examples of how the change is moving the team forward.

For more tips go to <http://www.peoplepositive.com/Tools-and-Tips/Performance.html>

'A mind once stretched by an idea never returns to the same shape.'

O.W. Holmes

Next Issue . .

- Powerful facilitation to help Teams win in bidding for large-scale contracts
- Performance Management – check your capability with our ready-reckoner – part of our Performance Leadership Toolkit

Thanks for taking the time to read our newsletter. We hope you have found something useful.

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