



## newsletter Dec '09



Welcome! We hope you like the new format of the newsletter and the topics we've chosen to feature. Best wishes for the Festive Season and for a great 2010!

The Team at [people=positive™](http://people=positive.com)



### Next Level Performance

High-performing teams are committed to continuous improvement. They set challenging goals at a new level, leaving Team Leaders facing the

question - **"How do I help my team stay motivated to push ahead when things are going well?"**

[Read Full article>>>](#)

### 'Flying Starts . . '

#### **How to fast-track strategic alliances to high-performance**

It makes sense in the current cautious economic climate to leverage key relationships with suppliers and customers. For many, this may involve forming strategic alliances and joint-ventures. At the heart of these developments will be the requirement of 'doing business differently' and placing an emphasis on innovative thinking. So - how do you make this *shift*? How do you undo the mindsets associated with the 'old rules'? How do you really find win-win strategies that make good commercial sense?

[Read Full Article>>>](#)



### Stop Press ...

*Programme being developed to explore issues around*

**Equal Opportunities law in the US.** Contact Tony Mitchell in our Houston office for more info: [tm@peoplepositive.com](mailto:tm@peoplepositive.com)

**Team Coach Training** - do you need to develop great performance coaches to work with teams in-house? Talk to Barney about our Knowledge College . . [bm@peoplepositive.com](mailto:bm@peoplepositive.com)

**Offshore Team Leaders** - we've been working on a leadership programme with this key group in mind. With 20yrs experience in working with Oil & Gas projects we believe we understand your needs. Right now this is probably high on your agenda. [More info . .](#)

## Positive Safety Cultures



For the last 10 years we have been working with companies to help create a safer culture and reduce accidents in the workplace. Our involvement began in the Oil & Gas industry as part of the Step Change in Safety following the publication of the Cullen Report after the Piper Alpha disaster. Since then we have worked extensively across the world designing workshops and long-term programmes that engage individuals in examining their personal relationship with safety. This involves a change in safety values, beliefs about safety, personal attitudes to safety and safety behaviour and actions. This has been a real learning journey for us and we are continually refreshing our approach and the content of our workshops and programmes.

### So . . . what's at the heart of a positive safety culture?

[Read Full Article>>>>](#)



## US operations

people=positive inc continues to develop from our Houston base. Tony and his team have been travelling across the US delivering [Safety Intervention Training](#) for Shell Americas.

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